
The 7 Best Questions to Ask Your Interviewer

Summary: Start preparing the questions you will ask your interviewer by doing some research on the company and reviewing these questions that have worked for others.



During your interview, one of your goals should be to show the interviewer that you are capable of asking intelligent questions. The best way to do this is by preparing beforehand by doing research on the company, and then going to the interview with questions already prepared based on the information you learned. Here are seven questions that hiring managers have reported being asked by candidates that were later hired.

1. What is an example of a client challenge you recently faced? This question is a great one to follow up on in your thank you note by addressing the challenge and how you would tackle it.

2. Where do YOU see the company in the next year? Or ten years? Hiring managers often ask a similar question of the candidates of where they see themselves in the future, so it isn't a stretch to ask it back regarding the future of the company.

3. Can I work in the call center for a few weeks to get a better idea of your clients' needs? The hiring manager that was asked this question for a person interviewing for a manager position, so for them to ask to work at the bottom was a big statement. They showed they truly cared and wanted to figure out what the company's needs were so they knew where to improve.

4. What is the question you really want to ask me but haven't? This is a great question to ask if there is something on your resume that may cause concern or confusion. The hiring manager can then bring up the concern and you can address it head on and better your chances of being hired.

5. What impact would I have on the team if I get hired? This question shows that you truly want to succeed and are already thinking about what it would look like as a member of a team. Teamwork is an important aspect of any company, so putting forth the effort to make the team successful is powerful.

6. I was looking at the company's social media presence and noticed that your brands have been more active over the past few months. Has the company's strategy changed? There is no better way to show you have done your research and have taken note on the marketing of the company's brands than by asking this question.

7. What would make someone really successful in this role? Companies want employees that want to impress and do what is necessary to be great.

Read these related articles to learn more about how to have a successful job interview:

- [20 Ways to Prepare Now to Impress Your Interviewer](#)
- [How to Answer 6 Weird Interview Questions](#)
- [Essential Etiquette for Every Job Interview](#)

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