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## Need a Salary Raise? Learn the Secrets to Earning More Money

4 Tips To Earn A Salary Raise. Learn the Secrets to Earning More Money

Money is one commodity which you never seem to have enough of. With the present day inflation and consumerist life style, the paycheck is never enough. The latest - and seemingly the most necessary - gadgets and high-tech work tools seem to always to be just a wee bit out of reach.

To solve this problem, you could, find a secondary source of income which will boost your buying ability, or find a way to impress upon your boss that you deserve a raise in the salary. Focusing on the earning a raise in salary, here are four tips which will help you achieve your goal:

1. **Learn To Work Efficiently** - working efficiently ensures that you get more output with the least of effort. You need to find short cuts that result in better productivity, higher quality, and quicker turn over. With the technology of today, this should be quite doable. Think like a general not like a soldier. Learn to delegate, outsource, and macro manage. Get rid of energy and time wasting mundane tasks and focus on the larger picture.
2. **Learn To Show That You Work Hard** - the better results would not add too much unless your boss and peers perceive it as "hard work." In fact the trick of showing that you are a smart and efficient worker is to project a hard working image without actually breaking a sweat. If you take a difficult task and complete it too effortlessly, it would look like something unworthy of mention. Hence, let everyone know how difficult it is and how much effort it requires on your part to complete.
3. **Find Ways To Do More Than Your Job Entails** - become a person whom peers and superior alike can rely upon when they find themselves in a tough spot. Take up the work that others avoid, complete extra tasks when the team is overwhelmed with tough deadlines, and accept overtime cheerfully when the work demands it. These will not only put you in a good light with your boss, but will also earn the respect and support of your peers - and this is extremely important when you are applying for a raise.
4. **Add New Skills To Your Present Abilities and Qualifications** - be the first one to enroll for new courses and new training workshops. Project an image of a person hungry to learn and excel. This is a very important trait which every company and every boss seeks in their personnel.