



How to Gain a Headhunter's Attention

Headhunters are said to be third party agents, who are paid by companies for locating jobs to the job seekers. The headhunters have a unique role to play in times of sales. They sell people, helps to find the candidates' jobs and companies suitable for them. These headhunters are affecting lives of thousands of people every day.

They are responsible for carrying out profound work in a remote fashion. These professionals or the headhunters are today called "matchmakers". There are several ways by which you can attract attention of the headhunters:

People undoubtedly are considered to be the most important recourse in any company or organization. It is the technicians and the executives who play pivotal role when it comes to success of the company. The organizations with the most powerful set of executives are best suited for a competitive market. It is very important that the companies hire the right key personal. The job seeker must be aware of the ways in which the headhunter can be manipulated for his own benefits. The headhunters have huge exposure, they actively, remain in touch with the field of job that you are looking for.

You need to attract the attention of the headhunters for getting in touch with the most prospective employer of the market. The recruiters are also impressed, most of the times in getting in touch with the potential employers through the headhunters. The headhunters are the best judges of quality. In case the job seeker wants to explore position of the direct competitor of a company, it becomes the responsibility of the headhunter to cover your background and reduce the levels of exposure.

In matters relating to job searches, references are considered to be more reliable. The recruiters make use of the headhunters or professional network to gain insight about the potential employees. The references most of the times are more realistic and reliable. The recruiters receive hundreds of resumes every day. It is very important that the resume catches attention of the **potential recruiter**. The job seekers are required to have a well-written resume. It should also be well formatted and devoid of any kind of grammar errors. All details about your previous experiences and educational qualification must be clearly stated in the resume.

With a resumes properly written, headhunters can have tremendous potentiality to bring out opportunities of a hidden job market. While writing a resume, make sure that the formats are adhered to, a resume is said to be written professionally, when the information stated are in chronological order. Your resume should contain quantifiable accomplishments of yours. The



quantifiable accomplishments are directly related to revenues earned, amount of money saved, and increase in the market shares, cost cuts and time saved. Information of this kind helps the recruiters to market their clients easily, and put the job seeker in front of the recruiters. The job hunters help you to leverage your accomplishment worksheets. A professionally written resume and cover letter must have all necessary keywords incorporated into it. The recruiters categorize resumes on the basis of the keywords contained in it. Correct choice of words will ensure attraction of the recruiters.

Once you grab attention of the headhunters, you get to know about the hidden job prospects in the market. The headhunters can assist to the available positions in the job market. Since 85 % of the jobs are never advertised, these headhunters help you to gain access to the "hidden job market". Even while the candidates are preparing to face an interview, they can be coached by headhunters, and there by gain thorough idea about what the company is presently looking for. Even if you are not looking for a job, your skills can be brushed up for getting into the "interview mode". You are constantly made aware of the games of an interview, when you are coached by a headhunter. He advices you on the attire, sample questions, resumes, opening and conclusion of an interview.

Negotiation forms an important part of [job searches](#). The headhunters can advice you on the strategies that can be adopted while negotiating for salary. They see to it that the candidate remains cool and composed while negotiating, and successfully bumping up the figures. When it comes to "business", the headhunters perform intermediary functions, while representing the best interest of the job seeker. The fees of the headhunters depend on your initial salary. The headhunters have their vested interest in it, and see to it that the deal is made possible.